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January 29, 1998

Mr. Thomas J. Borelli, Ph.D.
Director Science and Environmental Policy
Philip Morris Management Corp.
120 Park Avenue
New York, NY 10017 – 5592

Dear Mr. Borelli:

Thank you for taking time to discuss the projects The Annapolis Center is engaged in for 1998. A number of these projects will have impacts on issues of significant concern to Philip Morris. These include our science panels to establish accords for the evaluation of epidemiological and toxicological studies prior to their use to establish regulatory actions by the federal and state governments and our new "RegX-pert system (an expert computer system that will allow evaluation of federal and state regulatory actions). I also suspect Philip Morris will have an interest in the conference we plan on issues concerning future renewal of The Clean Air Act and our second global climate change conference.

I am pleased to report that Philip Morris' contribution to The Center enabled us to significantly increase our funding base in 1997. We expect to see similar increases in 1998. Our 1998 budget is approximately \$875,000. Philip Morris' 1997 contribution of \$25,000 has allowed us to leverage other corporate contributors to a higher level of giving. Your continued support in 1998 will allow us reach our budget for the year.

Thank you for agreeing to make a contribution of \$25,000 in the first quarter of 1998. Tom, as you know we are in the midst of the final planning of our epidemiological conference and the second phase of our "RegX-pert" system. Your contribution during this first quarter allows us to remain on schedule and continue to leverage your support with other donors across the nation.

I look forward to seeing you on my next trip to New York. Per our discussion of yesterday, we have every indication that John Graham of the Harvard Risk Center will agree to accept the Center award for 1998. Mark your calendar! The tentative date for the dinner is May 19.

Richard C. Rue Senior Vice President

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