
From: David Conner <davidconnerlc@gmail.com>
Subject: Re: ACP-Port of Lake Charles MOU
Date: December 30, 2014 at 11:43:57 AM CST
To: JCastillo <jcastillo@pancanal.com>
Cc: David Conner <dconner@allianceswla.org> , Donald Brinkman <dbrinkman@portlc.com> , PMorales <pmorales@pancanal.com> , mcanedo@ldec.org <mcanedo@ldec.org> , MDengo <MDengo@pancanal.com> , AMChong <amchong@pancanal.com> , SMarucci <smarucci@pancanal.com> , MESanchez <mesanchez@pancanal.com> , JRArango <jrarango@pancanal.com> , Daphne Richard <drichard@allianceswla.org> , George Swift <gswift@allianceswla.org> , R Roach <rroach@cityoflc.us> , Portia Metoyer <pmetoyer@allianceswla.org>

Good Morning Jaime,

Agenda as you requested. Will Mr. Quijano be using a PowerPoint to present?

9:00-10:00	Port of LC MOU Signing
10:15-10:45	SEED Center (Office of the Southwest Louisiana Economic Development Alliance) Meeting with LNG Companies
10:45-11:30	SEED Center General Meeting with Local Officials Presentation from Mr. Quijano
11:30-12:30.	Helicopter Tour
12:30.	Depart

Port officials will escort Mr. Quijano from the Port to the SEED Center.

And Jaime, thank you for all the help on your end. We look forward to celebrating with you the completion of the Canal in 2015.

David Conner

*VP, Economic Development and
International Commerce*

**Southwest Louisiana
Economic Development Alliance**

Mobile# 337-302-1095

Office# 337-433-3632

dconner@allianceswla.org

On Dec 30, 2014, at 9:22 AM, JCastillo <jcastillo@pancanal.com> wrote:

Good day Mr. Conner:

In follow-up to communication herein, we would appreciate the final agenda for Mr. Quijano's visit to Lake Charles. Just for clarification and because of time constraints, a general meeting with those in attendance, including the seven LNGs, would be preferable.

Thank you for the arrangements and best wishes for the New Year.

Regards,

Jaime Castillo V.
Customer Relations Specialist
Executive Vice Presidency for Planning and Business Development
Panama Canal Authority
P.O. Box 526725-Miami, FL 33152-6725
Tel: 011 (507) 272-1980
Fax: 011 (507) 272-1416
Email: jcastillo@pancanal.com

From: JCastillo
Sent: Monday, December 22, 2014 1:35 PM
To: 'David Conner'
Cc: Donald Brinkman; PMorales; mcanedo@ldec.org; MDengo; AMChong; SMarucci; MESanchez (mesanchez@pancanal.com); Daphne Richard; George Swift; R Roach; Portia Metoyer
Subject: RE: ACP-Port of Lake Charles MOU

Good afternoon Mr. Conner:

In response to your inquiries below, all seven LNG companies including Magnolia (Contact name is Mr. Rich Cape) are welcomed. Besides the half-hour presentation (status of the Panama Canal Expansion and impact on Louisiana), Mr. Quijano will be able to meet with those in attendance. Finally, he will be traveling alone.

Best regards,

Jaime Castillo V.
Customer Relations Specialist
Executive Vice Presidency for Planning and Business Development
Panama Canal Authority
P.O. Box 526725-Miami, FL 33152-6725
Tel: 011 (507) 272-1980
Fax: 011 (507) 272-1416
Email: jcastillo@pancanal.com

From: davidconnerlc@gmail.com [<mailto:davidconnerlc@gmail.com>] **On Behalf Of**
David Conner
Sent: Monday, December 22, 2014 12:36 PM
To: JCastillo
Cc: Donald Brinkman; PMorales; mcanedo@ldec.org; MDengo; AMChong; SMarucci;
Daphne Richard; George Swift; R Roach; Portia Metoyer
Subject: Re: ACP-Port of Lake Charles MOU

Good day to you sir,

This is all doable. We will finalize the agenda and send it to you, but a few more questions.

For clarification, we had intended to invite all seven of our LNG companies including Magnolia. Is this acceptable? In addition to a brief presentation, does Mr. Quijano want to spend a few minutes during the morning with the LNGs in a more private setting? Either way is perfectly fine. We can fit all this into the time frame suggested.

Will he be traveling alone or with others? If others, how many and who? Need to determine the size helicopter if he will have others with him.

Daphne, can you please send an electronic road map that will include the Port and the SEED Center?

Between the Port and the Alliance, maybe we can provide an escort once he arrives in Lake Charles.

Thank you.

David Conner

*VP, Economic Development and
International Commerce*

Southwest Louisiana Economic Development Alliance

4310 Ryan Street, 3rd Floor

Lake Charles, Louisiana 70605

office - 337-433-3632

mobile - 337-302-1095

www.allianceswla.org

On Mon, Dec 22, 2014 at 9:39 AM, JCastillo <jcastillo@pancanal.com> wrote:

Good day Mr. Conner:

In follow-up to your proposed agenda below, please take note of the following:

Per Mr. Quijano's request, the visit shall consist of the following:

- Duration: 9:00-12:30 pm, no lunch, replace with helicopter tour
 - Memorandum signing
 - Brief presentation by Mr. Quijano consisting of Status update of Canal Expansion and its impact on South Louisiana
 - If possible, please invite Magnolia LNG representatives

Looking forward to your comments. If available in electronic format, please forward a road map of Lake Charles and vicinities.

Sincerely,

Jaime Castillo V.
Customer Relations Specialist
Executive Vice Presidency for Planning and Business Development

Panama Canal Authority
P.O. Box 526725-Miami, FL 33152-6725
Tel: 011 (507) 272-1980
Fax: 011 (507) 272-1416
Email: jcastillo@pancanal.com

From: davidconnerlc@gmail.com [mailto:davidconnerlc@gmail.com] **On Behalf Of**
David Conner
Sent: Friday, December 19, 2014 4:46 PM
To: JCastillo
Cc: Donald Brinkman; PMorales; mcanedo@ldec.org; MDengo; AMChong; SMarucci;
Daphne Richard; George Swift; R Roach; Portia Metoyer
Subject: Re: ACP-Port of Lake Charles MOU

Friends,

I have put together a proposed agenda for Mr. Quijano's visit to Lake Charles on January 6th. Pending your approval, we will continue our planning for his visit.

**9:00 Port of LC
MOU Signing**

**10:15-11:00 SEED Center (Office of the
Southwest Louisiana Economic Development Alliance)
Meeting with LNG Companies**

**11:15-12:00 SEED Center
Meeting with Local Officials
(and other Maritime industry companies?)
(Possible Presentation
from Mr. Q.)**

**12:00-12:30 SEED Center
Lunch**

**12:30-1:30 Possible Helicopter Tour of
Maritime Corridor**

A few questions:

Will Mr. Quijano be traveling alone or will he have any others accompanying him?

Will he be willing to do a brief presentation on the Canal?

Is the helicopter tour advisable?

If so, how many should we arrange for in his group (if others)?

We are very excited about his visit and look forward to your further direction.

David Conner

*VP, Economic Development and
International Commerce*

Southwest Louisiana Economic Development Alliance

4310 Ryan Street, 3rd Floor

Lake Charles, Louisiana 70605

office - 337-433-3632

mobile - 337-302-1095

www.allianceswla.org

On Fri, Dec 19, 2014 at 2:50 PM, JCastillo <jcastillo@pancanal.com>
wrote:

Good afternoon Donald:

Hereby confirming the ACP Board of Directors' approval of the MOU. Furthermore, our General Counsel office sealed the documents in English and Spanish. Currently awaiting Mr. Quijano's blessing prior to signing ceremony in Lake Charles.

Best wishes during this Holiday Season and the New Year.

Regards,

Jaime Castillo V.
Customer Relations Specialist
Executive Vice Presidency for Planning and Business Development
Panama Canal Authority
P.O. Box 526725-Miami, FL 33152-6725
Tel: 011 (507) 272-1980
Fax: 011 (507) 272-1416
Email: jcastillo@pancanal.com

From: Donald Brinkman [mailto:dbrinkman@portlc.com]
Sent: Friday, December 19, 2014 3:04 PM
To: JCastillo
Subject: ACP-Port of Lake Charles MOU

Jaime,

Did the Board authorize the MOU? Will Mr. Quijano be able to sign when he comes to Lake Charles?

Thanks,

Donald Brinkman, PE
Director: Engineering/Maintenance/Development
Lake Charles Harbor & Terminal District
O: 337-493-3526
F: 337-493-3623